

# ESA European Meeting 2014, Prague Schedule

## Wednesday, Sept. 3

**Wed, 6:00 pm - 9:00 pm**

Welcome Reception (Žofín Garden)



Thu, 2:00 pm - 3:40 pm

**PARALLEL SESSION 2**

**Finance 2 (RB112)**

Miroslav Zajíček Asset Market Bubbles and the 'End of the World' Problem  
Ciril Bosch-Rosa Cognitive Bubbles  
Konstantin Lucks Unleashing Animal Spirits - Self-Control and Bubbles in Experimental Asset Markets  
Natalia Shestakova Bubbles, experience and success

**Preferences 2 (RB103)**

Claudia Neri Preferences for decision rights  
Julian Jamison Economic Preferences and Sexual Infections  
Hirofumi Kurokawa Eye Movement Analysis of Time Discounting  
Lasse J. Jessen Individual Discount Rates and Assumptions on the Consumption of Rewards

**Games (RB104)**

Christoph Brunner Is subject behavior consistent with the Nash equilibrium when preferences are common knowledge?  
Irenaeus Wolff On the Salience-Based Level-k Model  
James Tremewan An experimental test of network stability  
Kjell Arne Brekke Relation specific investment in structured bargaining

**Methodology (RB105)**

Lingbo Huang An Introduction to a Novel Real Effort Task with Applications  
Özgür Gürerk Gift Exchange on the Holodeck – A Real Effort Experiment in Virtual Reality  
Ronald Peeters Eliciting and aggregating individual expectations: An experimental study  
Dirk Engelmann Fair Behavior in Experimental Markets and Consumption Decisions

**Field Experiments 2 (RB106)**

Simeon Schudy How individual and shared feedback affect self-control at the gym  
Pascaline Vincent Social segregation and trust : an experiment in secondary schools  
Mongoljin Batsaikhan Trust, Trustworthiness, and Success in Business: Experimental and Field Findings from Mongolian Microentrepreneurs  
Vojtěch Bartoš Moral Incentives and Contract Enforcement across Ethnicity: Experimental Evidence from Northern Afghanistan

**Auctions 2 (RB107)**

Krista Jabs Saral Speculators and Entry in Multi-Object Auctions with Resale  
Marco Pagnozzi Multi-Object Auctions with (Failed) Resale  
Ro'i Zultan Auction Mechanisms and Bidder Collusion: Bribes, Signals and Selection  
Sander Onderstal Trading places: Experimental evidence on priority auctions in queuing systems

**Social Preferences 2 (RB113)**

Andreas Nicklisch Reciprocity models revisited: intention factors and reference values  
Kurt Alexander Ackermann Reciprocity and the dynamics of social preferences  
Tobias Regner Moral wiggle room and reciprocity  
Yola Engler Generosity in Bargaining: Fear or Reciprocity?

Thu, 3:40 pm -4:10 pm

**Coffee Break (auditorium)**

Thu, 4:10 pm-5:25 pm

**PARALLEL SESSION 3**

**Finance 3 (RB112)**

Yilong Xu  
Tomoki Kitamura  
Alec Sproten

A Futures Market Reduces Bubbles but Allows Greater Profit for More Sophisticated Traders  
An Experimental Analysis of Bubble: Private Information and Trading Behavior  
Your Money is in Good Hands: An Experiment about Pecuniary Sanction and Accountability in Agency Dilemmas

**Macroeconomics (RB103)**

Marcus Giamattei  
Davud Rostam-Afschar  
Nick Feltovich

Balancing the Current Account - Experimental Evidence on Boundedly Rational Behavior  
Do Tax Cuts Increase Consumption? An Experimental Test of Ricardian Equivalence  
The effect of uninformed buyers on prices in posted-price directed-search markets: experimental evidence

**Repeated Games (RB104)**

Ben Loerakker  
Leonidas Spiliopoulos  
Matthew Embrey

Affective bonding, destructive social behavior, and observed behaviors in social dilemma games: Theory, experiment, and application  
On the relationship between response time and decisions, latent beliefs, the history of play in a repeated game  
An Experimental Study of Imperfect Public Monitoring: Efficiency versus Renegotiation-Proofness

**Conflict (RB105)**

Luisa Herbst  
Chowdhury  
Thomas Lauer

Balance of power and the propensity of conflict  
Resources for Conflict: Constraint or Wealth?  
Intergenerational conflict as multi-level social dilemma

**Neuroeconomics (RB106)**

Gökhan Aydoğan  
Kim Fairley  
Monica Capra

Oxytocin increases altruistic punishment  
Social sources of risk and ambiguity  
The Neurobiology of Cheap Talk

**Auctions 3 (RB107)**

Miroslav Zajíček  
Florian Lindner  
Christian Koch

Does Feedback Really Matter in One-Shot First-Price Auctions?  
Time pressure in auctions  
The Winner's Curse: Contingent Reasoning vs. Belief Formation

**Social Preferences 3 (RB113)**

Fadong Chen  
Regine Oexl  
Sara Elisa Kettner

Processes of Distributional Preferences  
Distributional Preference Types and Ego Depletion  
Social preferences and age: Inherent differences or artefact?

Thu, 7:30-10:30 pm

**Conference Dinner (MIýnec restaurant)**

## Friday, Sept. 5

**Fri, 9:00 am - 10:20 am**      **Plenary Talk 2 (Likešova aula): Charles Noussair - "Emotions, Facial Expressions, and Economic Behavior"**

**Fri, 10:20 am - 10:50 am**      **Coffee Break (auditorium)**

**Fri, 10:50 am - 12:30 pm**      **PARALLEL SESSION 4**

### **Teams (RB112)**

Philip Grossman      Leader transparency in a sequential leader/follower game  
Schmidt Carsten      Teams Contribute More And Punish Less  
Anita Kopányi-Peuker      Does the fear of exclusion improve team-production?  
Marie-Claire Villeval      Are teams less inequality averse than individuals?

### **Ambiguity (RB103)**

Daniela Grieco      Endogenous versus exogenous ambiguity  
Olivier L'Haridon      Beliefs and Ambiguity Attitudes for Natural Sources of Uncertainty  
Kim Fairley      Ambiguity attitudes and borrowing behavior  
Ralf Bergheim      Information acquisition and decisions under risk and ambiguity

### **Coordination 1 (RB104)**

Knut-Eric Joslin      Should I Stay or Should I Go? Bandwagons in the Lab  
Deborah Kistler      To steal or not to steal: Values and Coordination  
Maoliang Ye      One Step at a Time: Does Gradualism Build Coordination?  
Manuela Oberauer      Determinants of preschool children's ability to coordinate in a stag hunt game

### **Public Goods 1 (RB105)**

Tarun Jain      Elites, Deception and Public goods: Experimental Evidence on Elite Capture in Rural Communities  
Zuzana Berna      Tax compliance in a modified VCM experiment  
Luca Panacione      A Hybrid Public Good Experiment Eliciting Multi-Dimensional Choice Data  
Andreas Nicklisch      Cooperating on Environmental Goods: Infinite Play, Uncertain Damages, and Learning

### **Gender Differences 1 (RB106)**

Ismael Rodriguez-Lara      Do women panic more than men? An Experimental Study of Financial Decisions  
Lauri Sääksvuori      Stress, Gender and Competitiveness  
Lubomír Cingl      How Stress Affects Willingness to Compete across Gender

### **Market Design (RB107)**

Daniel Stephenson      Evolutionary Preference Revelation Dynamics under School Choice Mechanisms  
Momo Deretic      Correcting for the Optimism Bias in Entrepreneurial Prediction Markets -an Experiment  
Leif Helland      Information and coordination frictions in experimental posted offer markets  
Min Zhu      A Large Scale School Choice Experiment

### **Social Norms (RB113)**

Hugh Sibly      Social Norm Choice  
Eryk Krysovski      Anonymity and norms in the dictator game.  
Konstantin Hesler      To Punish or to Reward? An Experimental Study of Behavioral Sanctioning Norms  
Urs Fischbacher      Adaptive norm compliance across a border

**Fri, 12:30 pm - 2:00 pm**      **Lunch (auditorium)**

Fri, 2:00 pm - 3:40 pm

**PARALLEL SESSION 5**

**Labor Market 1 (RB112)**

Carles Solà  
Catherine C. Eckel  
Philipp Krügel  
Dorothea Kübler

Distributional Concerns in Compensation Schemes: A gift Exchange Experiment  
Eliciting Worker Type: Opportunistic, Norm-Based or Reciprocal  
Employee Behavior and Resistance to Reform - An Experimental Analysis  
The effects of youth non-employment and informal employment: A field experiment on recruitment decisions in Germany

**Risk 1 (RB103)**

Olivier Armantier  
Alexandros Karakostas  
John Hey  
Helga Fehr-Duda

The Rich Domain of Risk  
An experimental investigation of the tenuous trade-off between risk and incentives  
Error Stories and the Estimation of Preference Functionals using 3-Way Allocation Data  
Balancing on a Budget Line

**Coordination 2 (RB104)**

Jona Linde  
Francisca Jimenez  
Aidas Masiliunas  
Stefan Penczynski

Learning and Evolution in a Multi-Round Strategy-Method Minority-Game Experiment  
Experimental cheap talk games: Strategic complementarity and coordination  
Overcoming lock-in in a critical mass game: the role of observability and farsightedness  
Coordination games with asymmetric payoffs: an experimental study

**Public Goods 2 (RB105)**

Bereket Kebede  
Felix Kölle  
Martin Scheuermann  
Robertas Zubrickas

Public goods, inequality aversion, personality and social interactions: An experimental study  
The Behavioral Anatomy of the Tragedy of the Commons  
Carrots, sticks and efficiency of leading by example in social dilemmas  
Rewarding Insufficient Contributions Promotes the Voluntary Provision of Public Goods

**Gender Differences 2 (RB106)**

Olga Stoddard  
Diogo Geraldes  
Christian Sölch  
Peter Katuščák

Why women don't run: experimental evidence on the role of competition and qualifications  
Sex and Self-selection into Competition: Stereotypes, (self) Rational Response and Perception of a Competitor's Sex  
The Impact of Order Effects in Remuneration Schemes - Gender Differences in the Crowd Out of Intrinsic Motivation  
Gender, Risk Aversion and Framing

**Industrial Organization 1 (RB107)**

Andreas Orland  
Anita Kopányi-Peuker  
Alexia Gaudeul  
Silvester Van Koten

Buyer Power in Bilateral Oligopolies with Advance Production: Experimental Evidence  
Endogenous information disclosure in oligopolies  
Do common standards promote competition? A market experiment.  
Do Emission Trading Schemes Facilitate Efficient Abatement Investments?

**Group Identity and legislative bargaining (RB113)**

Einav Hart  
Emmanuel Peterle  
Marian Panganiban  
David Hugh-Jones

Groups, Group Members and Individuals: Choices and Impulses in Repeated Risky Decisions  
Social identity and effort provision in a competitive framework  
To friends everything, to strangers the law? An experimental study on group identity, contract enforcement, and trust relations  
Group identity and legislative bargaining

Fri, 3:40 pm - 4:10 pm

**Coffee Break (auditorium)**

**Labor Market 2 (RB112)**

- Oded Ravid The public sector in the lab: the role of incentives  
Peguy Ndodjang Ngantchou Influence Costs : Experimental evidence  
José María Ortiz Gómez CEO vs Star Compensation: What Matters Most Talent or Loss Aversion?  
Timo Hoffmann Performance Pay, Sorting and Employers' Choice: Can Tournaments be attractive for Workers and Employers?

**Risk 2 (RB103)**

- Alexia Gaudeul Testing the Robustness of Social Preferences Under Risk  
Astrid Gamba Social comparison and risk taking behavior  
Doron Kliger Verbal and Color Priming Effects on Risk Attitudes of Laymen and Finance Professionals  
Paolo Crosetto Illusion of control and conformism in the laboratory

**Voting (RB104)**

- Aaron Kamm Plurality voting versus proportional representation in the citizen-candidate model  
Fabio Galeotti Competence versus Trustworthiness: What Do Voters Care About?  
Pedro Robalo Why Does Political Mobilization Work? The Role of Norms and Reciprocity: Theory and Experiment  
Joachim Weimann Understanding the Emergence of Public Debt

**Public Goods 3 (RB105)**

- Tomáš Miklánek Does Financing of Public Goods by Lotteries Crowd Out Pro-Social Incentives?  
Caleb Cox Framing and Feedback in Social Dilemmas with Partners and Strangers  
Olexandr Nikolaychuk Impact of Information Type on Incentives to Conditionally Cooperate: Experimental Evidence from Linear Public Goods Game  
Emil Persson Simple Mechanisms in Public Goods Games - Voting on Minimum Provision Levels

**Gender Differences 3 (RB106)**

- Arianna Galliera Are Women more suspicious than Men? - An Experiment with Prior Value Message before "Acquiring-a-Company"  
Karen Evelyn Hauge Contributing to public goods as individuals versus group representatives: Evidence of gender differences  
Victor Gonzalez Paying with Self-Chosen Goals: Incentives and Gender differences

**Industrial Organization 2 (RB107)**

- Axel Sonntag Boycott - An experiment on tax avoidance and empowered consumers  
Enrica Carbone Past Performance and Entry in Public Procurement: an Experimental Investigation  
Javier Rodero Thinking of becoming a predator? Direct and induced effects on the productive sectors of the economy  
Andreas Leibbrandt If one price is good, are two better? Experimental evidence on the scope of Personalized Pricing

**Social Exposure (RB113)**

- Jana Cahlíková Does the Study Abroad Experience Affect Attitudes Towards other Nationalities?  
Jeroen Nieboer Social comparison in the lab: The role of anonymity and visibility of buying status  
Eli Spiegelman More than attitude? Testing the behavioral correlates of the mere exposure effect

## Saturday, Sept. 6

**Sat, 9:00 am - 10:20 am**      **Plenary Talk 3 (Likešova aula): Tim Cason – “Measurement Methods in Economics: Preferences, Communication and Culture”**

**Sat, 10:20 am - 10:50 am**      **Coffee Break (auditorium)**

**Sat, 10:50 am -12:30 pm**

### **PARALLEL SESSION 7**

#### **Contests (RB112)**

Tobias Bruenner      Tournament design with non-equilibrium beliefs  
Topi Miettinen      Person Organization Fit and Incentives: A Causal Test  
Tracy Liu      Competing Openly or Blindly in Crowdsourcing Contests?  
Einav Hart      The Strong, the Weak and the Lucky: An Experimental Investigation of Different Resolution Rules in Asymmetric All-Pay Contests

#### **Decision Theory (RB103)**

Benoit Tarrowx      The role of supply and information in the long tail effect: an experimental study  
Katharina Momsen      Buying Goods of Unknown Value - An Experiment  
Arianna Galliera      Gamblers or Investors? An Experiment on the Illusion of Control  
Ofer Azar      Relative thinking with substitute goods: Does it exist with real choices?

#### **Lying and Cheating (RB104)**

Ann-Kathrin Koessler      But what if? - Measuring the heart rate in promise situations with uncertain outcomes  
Kinga Posadzy      How does dishonesty affect competition? - A close-up on gender in competition  
Julie Rosaz      Truth-telling under Oath  
Roel van Veldhuizen      Bribing the Self

#### **Charitable Giving (RB105)**

Joo Young Jeon      An Experimental Investigation of Charity Rebates  
Menusch Khadjavi      Indirect Reciprocity and Charitable Giving - Evidence from a Field Experiment  
Joël van der Weele      Bracelets of Pride and Guilt? An Experimental Test of Self-Signaling in Charitable Giving  
Philip Grossman      Deconstructing giving: Donor types and how they give

#### **Emotions (RB106)**

Elina Khachatryan      Letting off Steam! Experimental Evidence on Irrational Punishment  
Linda Kamas      Gender Differences in Public Policy Views; The Importance of Empathy  
Nikhil Masters      Do Emotional Carryover Effects Carryover?  
Adriana Breaban      The emotional process underlying bubbles and crashes in an experimental asset market

#### **Various Topics 2 (RB107)**

Florian Spitzer      Insurance and Competition in Markets for Credence Goods - An Experimental Investigation  
Michal Maco      Experimenting with Commons  
Jonas Fooker      Healthy Aging and sound financial decision-making at old age